

TOWNSQUARE LICENSE, LLC
Victoria Employment Unit
KIXS(FM), KLUB(FM), KQVT(FM), KTXN-FM
April 1, 2025 to March 31, 2026

Section 1. Vacancy List

Job Title	Date Filled	Public Recruitment Sources (RS) Used to Fill Vacancy	Number of Interviewees Referred by Each Source	RS Referring Hiree
Account Executive No. 1	4/1/2025	1, 2, 3, 4	<u>RS 1 – 1</u> Total: 1	1
Account Executive No. 2	2/16/2026	1, 2, 3, 4	<u>RS 1 – 1</u> Total: 1	1

Section 2. Recruitment Source List

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
1	www.townsquaremedia.com - career page (via Greenhouse)	N	2
2	Indeed.com (via Greenhouse) (Indeed also independently posts vacancy to Glassdoor.com)	N	0
3	LinkedIn (via Greenhouse)	N	0
4	Zip Recruiter (via Greenhouse)	N	0
5	Indeed.com (candidate sourced)	N	0
6	LinkedIn (candidate sourced)	N	0
7	Employee Referral	N	0
	TOTAL INTERVIEWS		2

TOWNSQUARE LICENSE, LLC
Victoria Employment Unit
KIXS(FM), KLUB(FM), KQVT(FM), KTXN-FM
April 1, 2025 to March 31, 2026

Section 3. Recruitment Initiatives

	Type of Recruitment Initiative	Brief Description of Activity
1	Training program designed to enable station personnel to acquire skills that could qualify them for higher level positions	On February 18, 2026, an Account Executive completed a variety of training courses through The Center for Sales Strategy's Advanced Learning Path. The training covered topics such as targeting high-value prospects, re-engaging stalled deals, presentation skills, ROI calculation and communication, professional persistence, and advanced prospecting techniques. The program enhanced the employee's professional development in B2B sales strategy, client engagement, and closing skills and is intended to advance skills that could help qualify them for higher level positions.