



6. **Document Requested:** July 21, 2010, "Electronic and Pneumatic Controls" email from Mr. Ken Olsen to Mr. Joseph Reilly
7. **Document Requested:** July 21, 2010, "Electronic and Pneumatic Controls" email from Mr. Joseph Reilly to Mr. Ken Olsen
8. **Document Requested:** July 22, 2010, "Electronic and Pneumatic Controls" emails from Mr. Ken Olsen to Mr. Joseph Reilly, Vice President Sara Winchester, Mr. Frank Calderone, Mr. Mark Bowcock, and Ms. Karen Papakonstantinou

#### **Explanation**

The internal memos between Mr. Ken Olsen and Mr. Joseph Reilly are in reference to contracts for electronic and pneumatic controls. Mr. Olsen asks Mr. Reilly to explain the reasons behind a contract award and the information is provided. The award was later approved by the Board of Trustees in accordance with the Purchasing Department recommendation.

This internal stream of communication represents day-to-day College business.

Sara Winchester

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**Subject:** FW: Electronic and Pneumatic Controls  
**Attachments:** Peterson102609.pdf

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**From:** Ken Olsen  
**Sent:** Wednesday, July 21, 2010 9:56 AM  
**To:** Joseph Rolly  
**Cc:** Fulvio Cesco-Canclan; Sara Winchester  
**Subject:** Electronic and Pneumatic Controls  
**Importance:** High

Antonio Santos of State Wide HI-Way visited me yesterday after visiting both you and Mark (he said). He asked me why he was not awarded the above blanket work. Since no one in my department was included in the decision, I would like to know how the decision was reached. Please provide me with an answer so I can share it with him. He is considering contesting the award.

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"One must believe in the reality of time. Otherwise one is just dreaming." - Simone Weil

Ken Olsen  
Director of Facilities Engineering and Operations  
Ocean County College  
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Toms River, NJ 08754  
Tel. (732) 255-0363  
Fax. (732) 255-0533  
Email. [kolsen@ocean.edu](mailto:kolsen@ocean.edu)

**Ann Fenels**

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**From:** Joseph Relly  
**Sent:** Wednesday, July 21, 2010 12:28 PM  
**To:** Ken Olsen  
**Cc:** Fulvio Cesco-Cancian; Sara Winchester; Mark Bowcock  
**Subject:** RE: Electronic and Pneumatic Controls

Please be advised that State Wide HI-Way's bid proposal was determined to be non-responsive. Fulvio Cesco-Cancian and Frank Calderone were advised by Mark of the reasons for this determination two weeks ago.

The RFP was for electronic, electric and pneumatic controls repairs and maintenance including, but not limited to, "HVAC and plumbing." The RFP required references. The only reference provided by State Wide HI-Way for HVAC was OCC. Mark has advised that neither State Wide HI-Way, Santos Electric (the predecessor of State Wide HI-Way) nor Mr. Santos ever held a contract with OCC for HVAC controls.

The purchase order for this contract was issued to Peterson Service Company, Inc., following the Board's June 28, 2010, approval.

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**Sent:** Wednesday, July 21, 2010 9:56 AM  
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**Cc:** Fulvio Cesco-Cancian; Sara Winchester  
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**Ann Fenels**

**Subject:** FW: Electronic and Pneumatic Controls

**From:** Ken Olsen  
**Sent:** Thursday, July 22, 2010 8:47 AM  
**To:** Joseph Reilly; Fulvio Cesco-Cancian; Sara Winchester; Frank Calderone  
**Cc:** Mark Bowcock; Karen Papakonstantinou  
**Subject:** RE: Electronic and Pneumatic Controls

Para 1. Thank you.

Para 2. I don't agree with your "all elements of price" terminology if it prohibits us from using blankets legally to the full benefit of the college. I am still waiting to hear from Lauren if your public procurement perspective is in concert with the Board Attorney's.

Para 3 We routinely move work around when we find a blanket contractor is performing below our standards. This has always been our approach in order to protect the college and our personnel. The downside of "low bidder."

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Ken Olsen  
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Tel. (732) 255-0363  
Fax. (732) 255-0533

**From:** Ken Olsen  
**Sent:** Wednesday, July 21, 2010 4:18 PM  
**To:** Fulvio Cesco-Cancian; Joseph Reilly; Sara Winchester; Frank Calderone  
**Subject:** RE: Electronic and Pneumatic Controls

My interest lies in why we were not part of the decision process since most of that work is in the electrical end and not related to HVAC other than the electrical components.

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Ken Olsen  
Director of Facilities Engineering and Operations  
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Toms River, NJ 08754  
Tel. (732) 255-0363  
Fax: (732) 255-0533

**From:** "Fulvio Cesco-Cancian" <[fcresco-cancian@ocean.edu](mailto:fcresco-cancian@ocean.edu)>  
**Date:** Wed, 21 Jul 2010 13:35:59 -0400  
**To:** Joseph Reilly <[jreilly@ocean.edu](mailto:jreilly@ocean.edu)>; Ken Olsen <[kolsen@ocean.edu](mailto:kolsen@ocean.edu)>

Cc: Sara Winchester<[swinchester@ocean.edu](mailto:swinchester@ocean.edu)>; Mark Bowcock<[mbowcock@ocean.edu](mailto:mbowcock@ocean.edu)>;  
Frank Calderone<[fcaldерone@ocean.edu](mailto:fcaldерone@ocean.edu)>  
Subject: RE: Electronic and Pneumatic Controls

I do not recall seeing anything in writing advising me of the decision or the reason for it. I was made aware of this only last week when Tony Santos came to see me. Please forward the information to me again.

**From:** Joseph Reilly  
**Sent:** Wednesday, July 21, 2010 12:28 PM  
**To:** Ken Olsen  
**Cc:** Fulvio Cesco-Cancian; Sara Winchester; Mark Bowcock  
**Subject:** RE: Electronic and Pneumatic Controls

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