

## Market Close

## Market Commentary

Prices as of 4:15 p.m. ET - Source: Bloomberg, Wall Street Journal

## MAJOR INDEX PERFORMANCE

| Index                                  | Price    | Chg    | % Chg | YTD*  |
|--|----------|--------|-------|-------|
| Dow Jones Industrials                  | 13103.91 | 26.57  | 0.20  | 7.25  |
| Dow Jones Transports                   | 5035.29  | 30.76  | 0.61  | 0.31  |
| Dow Jones Utilities                    | 475.80   | 1.70   | 0.36  | 2.39  |
| S&P 500                                | 1412.98  | 4.23   | 0.30  | 12.35 |
| S&P 400 Mid-Cap                        | 975.42   | -0.43  | -0.04 | 10.95 |
| S&P 600 Small-Cap                      | 454.93   | -1.47  | -0.32 | 9.60  |
| S&P 500/Citigroup Growth *             | 757.29   | -2.52  | -0.33 | 11.76 |
| S&P 500/Citigroup Value *              | 643.96   | -1.81  | -0.28 | 12.33 |
| NASDAQ Composite                       | 2986.12  | 4.42   | 0.15  | 14.62 |
| NASDAQ 100                             | 2657.66  | 2.10   | 0.08  | 16.67 |
| Dow Jones World (ex-U.S.)              | 200.67   | 0.56   | 0.28  | 8.32  |
| Dow Jones Asia-Pacific                 | 126.73   | 0.44   | 0.35  | 7.63  |
| Dow Jones Emerging Markets Total Stock | 4046.49  | 1.43   | 0.04  | 8.62  |
| Dow Jones Americas Total Stock         | 365.84   | 1.23   | 0.34  | 11.11 |
| STOXX Europe 600                       | 270.23   | 0.71   | 0.26  | 10.51 |
| UK FTSE 100 Index                      | 5805.05  | 0.27   | 0.00  | 4.18  |
| France CAC 40 Index                    | 3411.53  | -14.96 | -0.44 | 7.97  |
| Germany DAX Index                      | 7200.23  | 7.38   | 0.10  | 22.07 |
| Barclays Aggregate Bond Index          | 1739.04  | -0.11  | -0.01 | 3.91  |

## S&amp;P GICS SECTOR INDICES PERFORMANCE \*\*

| Indices                | Price  | Chg   | % Chg | YTD*  |
|------------------------|--------|-------|-------|-------|
| Consumer Discretionary | 361.99 | -0.72 | -0.20 | 17.31 |
| Consumer Staples       | 365.20 | 2.17  | 0.60  | 8.84  |
| Energy                 | 539.93 | 4.95  | 0.93  | 3.67  |
| Financials             | 213.86 | 0.52  | 0.25  | 22.04 |
| Health Care            | 468.51 | 3.84  | 0.83  | 16.57 |
| Industrials            | 315.88 | 1.60  | 0.51  | 8.06  |
| Information Technology | 462.52 | -0.71 | -0.15 | 12.83 |
| Materials              | 227.60 | -0.63 | -0.28 | 7.50  |
| Telecom                | 148.41 | -0.50 | -0.34 | 14.32 |
| Utilities              | 185.88 | 0.79  | 0.43  | 1.59  |

## COMMODITY &amp; CURRENCY PERFORMANCE

| Instrument                       | Price      | Chg   | % Chg | YTD*   |
|----------------------------------|------------|-------|-------|--------|
| Crude Oil (Front Month Future)   | \$86.13    | 0.40  | 0.47  | -12.85 |
| Gold (Front Month Future)        | \$1,712.00 | 11.50 | 0.68  | 9.27   |
| Copper (Front Month Future)      | \$355.85   | -0.95 | -0.27 | 3.57   |
| U.S. Dollar/Japanese Yen (Spot)  | ¥80.33     | 0.52  | -0.65 | -4.26  |
| Euro/U.S. Dollar (Spot)          | \$1.29     | 0.00  | -0.22 | -0.12  |
| British Pound/U.S. Dollar (Spot) | \$1.61     | 0.01  | 0.58  | 3.78   |

## KEY RATES \*\*\*

| Instrument    | Rate% | Instrument          | Rate% |
|---------------|-------|---------------------|-------|
| Fed Funds     | 0.25  | 2-Year Treasury     | 0.31  |
| Discount Rate | 0.75  | 10-Year Treasury    | 1.83  |
| Prime Rate    | 3.25  | 30-Year Treasury    | 2.98  |
| 1-Month LIBOR | 0.21  | 30-Year Mortgage    | 3.47  |
| 3-Month LIBOR | 0.31  | 10-Year Corporate A | 2.94  |
| 6-Month LIBOR | 0.55  | 30-Year Corporate A | 4.14  |

Markets managed to gain ground in a volatile trading session. The Dow closed up 26 points to 13103. The S&P 500 Index gained 4 points to 2986 and the NASDAQ also increased 4 points to 2986. Earnings results helped stocks snap a string of losses. Procter & Gamble gained \$1.99 to \$70.07 as a reduction in manufacturing costs led the company to a better than expected profit tally. Aetna's earnings report also topped street estimates to push its shares up 48 cents to \$44.43. However, losses in materials limited gains. Cliffs Natural Resources led the group lower as it dropped \$4.49 to \$38.20 after earnings fell short of expectations. Profit tallies will stay in focus after the close with reports due out from Apple and Amazon.com. Investors also digested a batch of mixed economic data. The employment situation improved as jobless claims fell last week to 369,000 and durable goods orders jumped 9.9% in September. On the downside, pending home sales gained 0.3% which failed to meet expectations for an advance of 2.5%. Overall, NYSE Composite volume totaled over 3.4 billion shares. The NYSE was 3-2 positive on issues and 11-8 positive on volume. On the NASDAQ, advancers beat decliners by 7-5 on issues and by 5-4 on volume. In fixed-income, Treasuries fell and the government's 7-year note auction received weaker than average demand. The 10-year note was down 10/32 to yield 1.83% and the 30-year bond lost 15/32 to yield 2.98%.

\* All YTD returns are computed on a price return basis

See pages 2 and 3 for important disclosures and definitions.

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The indices are presented for illustrative purposes only and are not presented to illustrate the performance of any security. Investors cannot directly purchase any index.

The Dow Jones Industrial Average (a registered trademark of Dow Jones & Co., Inc) is an unmanaged index composed of 30 common stocks. Stocks selected are established U.S. companies that are leaders in their industries and are not limited to industrial sector stocks. The stocks in the index currently represent about a fifth of the \$8 trillion-plus market value of all U.S. stocks and about a fourth of the value of stocks listed on the New York Stock Exchange.

The NASDAQ Composite (a registered trademark of Nasdaq Stock Market, Inc.) is an unmanaged index of common stock. The NASDAQ Composite Index measures all NASDAQ domestic and international based common type stocks listed on The Nasdaq Stock Market. Currently, only stocks that have an exclusive U.S listing on the Nasdaq Stock Market are eligible for inclusion in the Composite (unless included prior to January 1, 2004).

The NASDAQ-100 Index (a registered trademark of Nasdaq Stock Market, Inc.) includes 100 of the largest domestic and international non-financial securities listed on The Nasdaq Stock Market based on market capitalization. The Index reflects companies across major industry groups including computer hardware and software, telecommunications, retail/wholesale trade and biotechnology. It does not contain securities of financial companies including investment companies.

The S&P 500 (a registered trademark of McGraw-Hill Companies) includes 500 large cap stocks, which together represent about 75% of the total U.S. equities market. Companies eligible for addition to the S&P 500 have market capitalization of at least \$3 billion. (as of January 2009)

The Dow Jones Emerging Markets Total Stock Market Index includes equity securities with readily available prices that trade in emerging markets. The index is a subset of the Dow Jones Global Total Stock Market Index.

The Dow Jones Americas Total Stock Market Index includes equity securities with readily available prices that trade in the Americas region. The index is a subset of the Dow Jones Global Total Stock Market Index.

FTSE 100 Index is a capitalization-weighted index of the 100 most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of January 3, 1984.

CAC 40 Index is a narrow-based, modified capitalization-weighted index of 40 companies listed on the Paris Bourse. The index was developed with a base level of 1,000 as of December 31, 1987. As of December 1, 2003 the index has become a free float weighted index.

DAX Index is a total return index of 30 selected German blue chip stocks traded on the Frankfurt Stock Exchange. The equities use free float shares in the index calculation. The DAX has a base value of 1,000 as of December 31, 1987. As of June 18, 1999 only XETRA equity prices are used to calculate all DAX indices.

Barclays US Aggregate Bond Index is composed of the Barclays Capital U.S. Government/Credit Index and the Barclays Capital U.S. Mortgage-Backed Securities Index, and includes Treasury issues, agency issues, corporate bond issues, and mortgage-backed securities.

Style Indices [S&P/Citigroup Growth/Value] \*

The S&P style indices (a registered trademark of McGraw-Hill Companies) are market capitalization-weighted. They are the result of dividing the market cap of each parent index into approximately equal growth and value indices. Each company in the parent index is identified as pure growth, pure value, or neither pure growth nor pure value. Companies that are classified as neither pure growth nor pure value will be listed in both sub-indices.

Dow Jones Sustainability World ex-U.S. 80 Index<sup>SM</sup> tracks the performance of the largest companies globally, excluding the U.S., that are included in the Dow Jones Sustainability World Index<sup>SM</sup>. The 80 companies are weighted by their sustainability score.

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Dow Jones Asia-Pacific indexes comprise the Dow Jones Sustainability Asia Pacific Index (DJSI Asia Pacific) as well as a narrower subset index excluding companies that generate revenue from alcohol, tobacco, gambling, armaments & firearms.

STOXX Europe 600 Index is derived from the STOXX Europe Total Market Index (TMI) and is a subset of the STOXX Global 1800 Index. With a fixed number of 600 components, the STOXX Europe 600 Index represents large, mid and small capitalization companies across 18 countries of the European region: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Ireland, Italy, Luxembourg, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland and the United Kingdom.

### S&P GICS Sector Performance \*\*

The Global Industry Classification Standard (GICS) is an enhanced industry classification system jointly developed MSCI Barra and Standard & Poor's (S&P) in 1999. The S&P Global Sector Indices highlight the sector characteristics of the S&P Global 1200, which represents 70% of world's market capitalization. "Global Industry Classification Standard (GICS)", "GICS" and "GICS Direct" are service marks of MSCI Barra and Standard & Poor's. "GICS" is a trademark of S&P and MSCI Barra.

The Bond Buyer20 G.O. Index is published by the *BOND BUYER* newspaper. The index tracks 20 general obligation municipal bonds that mature in 20 years rated approximately equivalent to AA rated by Standard and Poor's.

### Key Rates \*\*\*

All figures represent past performance, which is not an indication of future results. These figures do not represent specific investments. Bond and CD quotations may not be representative of the bonds or CDs offered by Wells Fargo Advisors or held in its inventory. The yields and rates presented here are the typical average of those available for each type of investment as of dates listed.

The Fed Funds Target rate is the interest rate that banks charge to other banks for overnight loans of their excess reserve funds. The rate is set by the Federal Reserve Board.

The Discount Rate is the rate the Federal Reserve charges on loans to member banks.

The Prime Rate is a commercial bank's stated reference rate for lending.

LIBOR is an acronym for London Inter-Bank Offered Rate. LIBOR represents the short-term interest rate that creditworthy international banks charge each other for loans.

The Bond Buyer 40 Index is published by the *BOND BUYER* newspaper. The index tracks municipal bond prices and is composed of 40 actively traded general obligation and revenue issues rated approximately equivalent to A or better by Standard and Poor's.

Standard & Poor's and Moody's Investor Service are independent providers of credit ratings. An issue's credit rating is a current opinion of the creditworthiness of an obligor and their perceived ability to meet their financial obligations. Rating agencies provide gradations of creditworthiness using rating symbols. Standard & Poor's highest rating is AAA and the lowest rating being D. Any rating below BBB is considered to be non-investment grade. Moody's highest credit rating is Aaa and the lowest rating is C. Any rating below Baa is considered non-investment grade.

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